

global network player authority PewDiePie guilt god Let's Play angel undead with authentic meurization Skill PVP digital  
 game rule system representation WoW blessing noob kills demon face body fight experience Twitch rebirth discussion wedding  
 religion game analysis The Last of Us death resurrection funeral tunes virtual identity buff priest genesis clan  
 simulation ludology narrative immersion community symbols salvation mage Xbox 360 PVE



Beyond Play in one of Yayoi Kusama's Obliteration Room Installations.

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Special Issue

## **Beyond Play**

edited by

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with foreign publics to a new public diplomacy where public opinion is formed in real-time within digital environments and involving both state and non-state actors. As such, we are now encountering a hyper-mediatized society. Mediatization is a process where the media emerges as an "independent institution with a logic of its own that other social institutions have to accommodate" (Hjarvard 2008, 105).

On the other hand, the continuous development of Information and Communication Technologies (ICTs) has resulted in a growing interest in using video games as tools to advance diverse fields, for example, exploring mental health (Granic, Lobel and Engels 2014), ethical education (Schrier 2015), and religion (Campbell et al. 2016). This "favorable climate for the use of digital games for teaching, learning, and training" (Darvasi 2016, 3) extends also to using video games as a mechanism to develop empathy among players in a context of cross-cultural communication. With the gaming industry becoming a leading creative industry, surpassing both film and music industries in global revenue and cultural reach, video games have become the dominant interface for billions of citizens. Yet, under this scenario, there are few academic approaches to the study of games as tools that can be integrated into digital diplomacy strategies (Liu 2013, Hayden 2016, Rodríguez Espínola 2022, Bahurekso, Ningrum and Munajat 2025, Xiang and Yuan 2025, Yuan 2025).

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This study works to illustrate how video games, based on their unique potential to facilitate the processes necessary for generating outgroup empathy and actively engage with players through agency, are optimal tools for building relationships through collaboration and engagement that lead to dialogue between communities. Soft power and digital diplomacy scholars such as Pammet (Pammet 2013, Pammet 2014) warn that traditional public diplomacy often fails because it treats foreign publics as targets rather than participants. Video games, by their very design, solve

Soft power is a concept coined by Nye (2019, 7) used to refer to a "nation's ability to influence other countries through attraction and persuasion" to one's values, and cultural appeal (mainly, but not exclusively, through creative industries), rather than military or economic coercion. Emerging in a global context of a defined ideological

divide headed by the Soviet Union and the United States during the Cold War, soft power involves diplomacy, foreign aid, educational exchanges, and cultural exchanges to build trust and alliances for foreign policy goals. In this context, soft power was exercised through public diplomacy strategies that sought to promote freedom and democratic values through media channels, albeit through monologic one-way strategies (Pamment 2013).

However, as the evolution of ICTs has shaped the mediatization of society, scholars argue that this perspective needs to be updated in favor of one that acknowledges the role of non-state actors (La Porte 2012a, Lee and Ayhan 2015, Ayhan 2019) and the digital space (Melissen 2005, Pamment 2013, Bjola, Cassidy and Manor 2019). The new scholarship embraces complex communication models and mediatization as a process that explains the importance media has acquired in everyday life. For the exercise of soft power, the mediatization of diplomacy underscores the structural transformation of public diplomacy activities, where the understanding of cultures is largely ruled by their representation in the media, affecting their potential for soft power (Hjarvard 2008, Pamment 2014). Furthermore, state and non-state actors are forced to adapt their behaviors to fit the media logic and face the loss of direct control over their messages, which are no longer filtered solely by the state but are also reinterpreted by the medium and its users.

The adaptation to digital media gave rise to Digital Diplomacy. While early scholarship viewed it largely as a digitalization of existing practices, for example, sharing press releases via Twitter, current perspectives argue that digital diplomacy represents a disruption of public diplomacy, as an effect of the mediatization process, and posit that effective digital diplomacy requires a shift from the monologic one-way strategies mentioned previously to a dialogue and engagement process (Frey









transparency as a state-sponsored instrument limits its capacity for diplomatic persuasion abroad (Bogost 2010). Other examples are games commissioned by international organizations, like the World Bank Institute's *Urgent: EVOKE* (2010), distributed as a serious game meant to help youth understand global challenges of the 21st century. Such institutionalized games often struggle to penetrate global markets because they prioritize messaging and the distribution is restricted, failing to engage the voluntary attention of the player.

In contrast, some of the most successful digital diplomacy strategies have been the result of creative industry products that organically export a nation's image. This is reflected in the Cool Japan phenomenon, where the consumption of Japanese gaming culture, mainly tied to Nintendo, helped rebrand the nation from a post-war Axis power to a cultural and technological powerhouse. While the soft power generated here was a byproduct of consumer attraction rather than government decree, the Cool Japan strategy was a government public diplomacy strategy relying on the established global success of Japanese cultural and creative industries (Norris 2010).

Another example of organic soft power is found in Poland's relationship with *The Witcher* transmedia environment. Developed by CD Projekt Red, the game is deeply embedded in Polish geography, Slavic mythology, and local literary history. Its global critical acclaim transformed Poland's digital brand, positioning the nation as a hub of modern technology and deep cultural heritage (Jaworowicz-Zimny 2020). The Polish state recognized this organic success, validating its cultural relevance when Prime Minister Tusk gifted a copy of *The Witcher 2* (2011) to U.S. President Obama (Bahurekso, Ningrum and Munajat, 2025). This gesture signaled a shift in diplomatic strategy: rather than manufacturing state narratives, successful digital diplomacy



## Procedural Rhetoric

Understanding the full diplomatic potential of video games requires analyzing how they function differently from linear media. As briefly explored in the previous section, in film, literature, and to some degree music and museums, the audience is passive. In video games, the audience is an active agent. This distinction is critical for soft power because it shifts the mode of engagement from witnessing a narrative to enacting a system. This section uses Bogost's (Bogost 2008, Bogost 2010) concept of procedural rhetoric defined as the process of persuasion through rule-based representation, to argue that game mechanics themselves are an element that can foster empathy and transmit value systems more effectively than traditional storytelling.

Procedural rhetoric captures the notion that video games construct meaning by "making claims about the world, which players can understand, evaluate, and deliberate" (Bogost 2008, 119). For soft power, this element becomes transformative in the way the diplomatic activity is conceived. Through traditional media, like television, film, or music, and even in cases of digital diplomacy where culture is communicated passively, the audience receives the message at a narrative level, through storytelling. With video games, the player engages with the narrative aspects and with the rules of a virtual world, thus *experiencing* the message, whether it is values or cultural representation. This creates a systemic understanding that linear media cannot replicate, one where players accept the rules to proceed with the gameplay, and in doing so, they temporarily adopt the worldview embedded in the game. They are storyliving. Along with this structural acceptance, the process of imagined contact (Crisp and Turner 2009) where interactions between outgroups are facilitated by digital third spaces, can lead to building empathy, which is a



cornerstone of trust-building and mutual understanding in soft power and digital diplomacy (Cowan and Arsenault 2008, Pamment 2013).

In this sense, games can use two forms of empathy in their mechanics: cognitive and emotional. With low or high levels of empathic involvement, video games allow players to inhabit the experiences of others in a uniquely immersive way and gain insight by solving problems from another's perspective (Belman and Flanagan 2010). Consider the anti-war game *This War of Mine* (2014). Unlike traditional military shooters or war games, which empower the player as a soldier, *This War of Mine* mechanically disempowers the player, as it is centered around scarcity, survival, and vulnerability from a civilian perspective. To survive, the player is consistently forced to make conflicting ethical choices, like stealing medicine from the elderly to save a child. Through the necessity of these choices, the game simulates the desperation of civilians in a war zone.

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The game's mechanics are linked to this moral experience. For example:

"altruism costs the player time and resources, but returning without resources can mean death to nonplayer characters and the loss of the game." (de Smale, Kors and Sandoval 2017, 388)





diplomacy do not have. Furthermore, the accessibility of videogames to a wider public reinforces the idea of *public* in public diplomacy, where the differentiator is the targeting of foreign publics.

In this sense, digital diplomacy, when executed through videogames, is building a rule-based system, a process, within which the player (foreign audience) internalizes and operates. As it often happens with public diplomacy evaluation, this is a long-term game. The diplomatic gains are not always seen immediately through signing of treaties, commercial alliances or foreign investment. Through digital diplomacy, non-state actors, such as marginalized communities or civil society, are able to bypass traditional gatekeepers and engage with foreign publics, shaping public opinion and mobilizing grassroots support. That is the diplomatic gain. Such gain can later on translate in the strengthening of transnational networks of advocacy, civil action and pressure to specific government action.

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Ultimately, it is crucial to acknowledge that procedural rhetoric is not a hypodermic needle that injects values directly into players. Game Studies scholars note that players are active interpreters who engage in negotiated or oppositional readings of a game (Stang 2019). A player may enjoy the mechanics or narrative of *America's Army* while rejecting its ideological recruitment message, or play *Civilization* subversively to challenge its colonialist assumptions (Mukherjee 2016). Therefore, digital diplomacy through games should account for the capacity of a game to generate multiple and sometimes conflicting meanings, depending on the player's cultural background and context.



mainly through their foreign affairs ministries. However, in new public diplomacy, including digital diplomacy, non-state actors such as private corporations and civil society are considered vital to the development and success of such strategies. Moreover, some of the most powerful cultural actors in the creative industries are private multinational corporations.

This crisis of credibility creates a complex dynamic for diplomacy. Games that are developed or published directly by state-controlled institutions are often viewed with suspicion by global audiences, rendering them ineffective for soft power. Games developed or published by independent private corporations, such as Activision, are more effective at generating attraction, but the state cannot control their message. This tension is particularly pressing in the divergence between liberal and authoritarian approaches to digital diplomacy. In liberal democracies, the state has little control over its game industry. A game like *Call of Duty* projects American soft power through its display of values like freedom that reinforce a post-9/11 vision of geopolitics and the othering of the enemy (Gagnon 2010). Simultaneously, the lack of censorship provides an image of an open society.

Conversely, in more centralized systems, the state exerts tighter control over cultural production to ensure alignment with national interests. While this ensures that games align with specific foreign policy goals, it risks creating a culture that global audiences may perceive as inauthentic. However, this is proving to be more complex, if the example of China and its government's input in the development of the gaming industry and the messaging embedded in the games is something to affirm. Even if companies like Tencent are not directly government-owned, they hold deep ties with the Chinese Communist Party and align with the promotion of the Digital Silk Road strategy (Minter 2016).

The world has shifted from a unipolar world dominated by the United States to a multipolar system where power is distributed across non-state actors, multinational corporations, and, more significantly, rising state powers like China, which hold greater economic, military, and technological power (Muggah 2024). This global distribution of influence makes the projection of soft power through digital diplomacy a critical ecosystem for national image and global narratives. In a multipolar world, the credibility and legitimacy, or lack thereof, of the cultural source may prove to be a decisive factor in winning hearts and minds through video games.

### ***Never Alone* as a Case Study of Non-State Digital Diplomacy**

As this research has explored, in the context of a deeply mediatized society, non-state actors have emerged as influential players in the international arena using digital platforms to project their identities and values to global publics. This shift allows civil society organizations and indigenous groups to bypass traditional state-led channels, gaining legitimacy and credibility by addressing foreign audiences directly through digital spaces (La Porte 2012a). For these actors, digital diplomacy is not merely a one-way instrument of information dissemination but a way to conceive of diplomacy as a process of relationship-building and mutual understanding. By leveraging the media logic, non-state entities can compete effectively in the realm of soft power, influencing political discourse and agenda-setting on a global scale.

*Never Alone* serves as an example of a digital third space, an imagined location, for digital diplomacy. *Never Alone* was published in 2014 by E-Line Media in partnership with the Cook Inlet Tribal Council (CITC), a non-profit that provides services to the Iñupiat community in northern Alaska. The Iñupiat are part of the Inuit indigenous







James Museum in 2026. For a non-state actor, especially an indigenous community, achieving visibility in global forums is a tangible diplomatic gain. As the purpose of digital diplomacy is to promote narratives and persuade foreign publics to support your policy efforts, by having the game validated by global cultural nodes like museums, their political efforts are legitimized. This institutional prestige grants the community global visibility and moral authority in broader geopolitical discourses surrounding Arctic environmental stewardship and indigenous sovereignty across transnational networks.

From the perspective of the CITC, digital diplomacy is a path toward economic self-determination and sovereignty (Lagace 2016, Fredeen 2017, Longboat 2017). By creating their own digital product, they sought to reduce their heavy reliance on federal and state funding, which often imposed restrictive, top-down service models that did not reflect the community's needs. Fredeen (2017) has stated that *Never Alone* thus represents a form of entrepreneurship where the generated revenue allows the community to fund culturally relevant programs of their own design, such as Fab Labs for youth. This shift illustrates how non-state actors use the digital economy to bypass paternalistic and colonial structures, asserting their right to determine their own social and cultural development.

While these aspects can be understood as part of a national issue concerning an indigenous community within the United States, the reality is that it reflects the *intermestic* (La Porte 2012b) nature of the Iñupiat community. In other words, the community operates at the intersection of domestic and international affairs, becoming a non-state actor with national and foreign policy interests, diplomatic activity, and soft power.

The geopolitical landscape of the Arctic is currently being redefined by the recession of the ice cap, which has transformed the region into a site of intense environmental, economic, and social contention (Marshall 2015, Bodenhorn and Ulturgasheva 2018, Brimmer 2023). As the ice melts, new trans-Arctic shipping routes like the Northwest Passage and the Northern Sea Route, have opened. This significantly reduces transit times between Europe and Asia, offering faster deep-water navigation for larger cargo ships. Furthermore, the receding ice has exposed vast natural resources including an estimated 30% of the world's untapped oil and gas reserves, alongside deposits of gold, zinc, and nickel. These developments have triggered heightened sovereignty disputes among the Arctic Five (the U.S., Russia, Canada, Norway, and Denmark), who utilize the United Nations Convention on the Law of the Sea (UNCLOS) to claim exclusive economic rights over these newly accessible territories (Nuttall 2008, Simon 2008, Gerhardt 2011).

In response to these state-centered claims, Inuit diplomacy, spearheaded by the Inuit Circumpolar Council (ICC), strives to establish the Inuit as active, legitimate partners in the Arctic governance. Their diplomacy strategy is anchored in the 2009 Circumpolar Inuit Declaration on Arctic Sovereignty, which asserts that any national or international deliberation regarding the region must include the Inuit people as right-holders (About ICC | Inuit Circumpolar Council Canada 2021). Rather than seeking Westphalian secession, many Inuit groups, particularly in Alaska, such as the Iñupiat, pursue self-determination through increased autonomy over land management, resource ownership, and the protection of their cultural integrity. This context situates them as an intermestic actor where they navigate the international stage as a transnational identity group that advocates for environmental preservation and the survival of their culture and lifestyle while also navigating different legal systems and national identities.

*Never Alone* then becomes a sophisticated tool for Inuit diplomacy by providing a digital third space for imagined contact, where global audiences can engage with a pan-Arctic Inuit identity that challenges Western-centric narratives (Echchaibi 2014). Through its procedural rhetoric, the game embeds the values of interdependence and resilience into its mechanics, inviting players to perform the cultural logic of cooperation required to survive the harsh Arctic environment, but also to reflect the role of humans within the larger ecosystem. By centering indigenous storytellers and the Iñupiat language, the game functions as a decolonial site that portrays the Inuit not as “museum pieces” (Pérez 1999) of the past, but as a living, innovative culture. This representation builds soft power and legitimacy for the CITC and the broader Inuit nation, effectively mobilizing international opinion to support their political and economic interests.

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Ultimately, the game serves as a force amplifier for the ICC’s Strategic Plan, particularly in its priority to build a leadership pipeline for Inuit youth (ICC-Alaska 2018). By integrating *Never Alone* into educational curricula and digital hubs like Fab Labs, the community utilizes technology to reconnect youth with their traditional knowledge while preparing them for a future involving digital global engagement. This mediatized approach ensures that the Inuit voice is not only represented in the international fora but also internalized by a new generation of citizen diplomats. Consequently, the game transforms the virtual space into a site for transnational solidarity, where the global public’s empathic connection to Nuna and fox can translate into support for Inuit resource sovereignty and climate justice (Figueira 2020).

## Conclusion

This article has argued that the mediatization of society requires a fundamental rethinking of how state and non-state actors generate soft power. By analyzing games through the lenses of cultural artifacts, procedural rhetoric, and geopolitical challenges, we have demonstrated that the digital space is not an extension of traditional broadcasting platforms. Instead, they function as imagined contact spaces where international relations are actively simulated, negotiated, and performed. This suggests a more ontological shift that recognizes video games as spaces of diplomatic encounter and exercise. In a deeply mediatized society, the virtual space is often the primary site of cross-cultural interaction. When players from outgroups work together toward the same goal, they are engaging in a form of people-to-people diplomacy that is unscripted and organic (Rodríguez Espínola 2022). These shared virtual spaces allow for the formation of transnational communities based on shared ludic experiences, even if separated geographically (Huizinga 1949). Thus, the challenge for digital diplomacy is no longer just how to communicate in the virtual realm, but *how* to inhabit it constructively to build on its social fabric.

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Furthermore, the video game industry must be recognized as a vital pillar of the creative economy and a foreign policy imperative. The gaming industry serves a dual diplomatic function: it positions a nation as a hub of technological innovation and artistic merit, and it aids in positioning its narrative in the global imagination.

To harness the transformative power video games offer, the digital diplomat can take certain steps that engage key stakeholders. First, policymakers should focus on investing indirectly in the industry through grants, cultural incubators, and tax incentives for studios to tell authentic local stories, treating developers as cultural workers. Second, developers should embrace this role, ethical design and recognize

















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